

Win Your Case How To Present Persuade And Prevail Every Place Every Time

Now you can save costly attorney fees and handle non-criminal legal matters on your own with this handy guide. Written by an experienced lawyer, this ebook will help you know how to defend against legal claims, or how to bring such claims yourself. It describes how to think like a lawyer, how to understand legal claims, where and how to conduct legal research, how courts work and how to file documents at court and handle court appearances. The second half of the book contains specific guidance on a variety of civil matters including bankruptcy, collections, contracts, estate planning and probate, divorce and other family law matters, labor and employment, landlord/tenant, partnerships and corporations, personal injury, real estate including foreclosures, and municipal claims. Best of all, this volume is written in simple, clear language that anyone can understand. With this guide you can save your hard earned money, rather than paying hundreds of dollars an hour for an attorney.

Win More Cases and Help More Clients! Ralph Adam Fine pulls no punches. In the sixth edition of his highly acclaimed How-To-Win Trial Manual shows why the traditional ways to try a case in court are suicidal, and gives extensive examples of such suicidal advocacy by famous, high-profile, well-paid trial lawyers. In each of his examples, Ralph Adam Fine shows how the lawyers could have done a better job. This will help you hone your winning skills! Ralph Adam Fine also demonstrates why many of Irving Younger's famous Ten Commandments of Cross-Examination are not only wrong, but why following them significantly reduces your chances of winning. Since it was first published by JURIS in 1998, Ralph Adam Fine's The How-To-Win Trial Manual has been giving lawyers that special edge so they can win even the toughest cases. Now, in this newly revised sixth edition, The How-To-Win Trial Manual takes the unique extra step of showing how and why famed trial lawyers Vincent Bugliosi and Gerry Spence, both superb advocates, could have been even more effective in their ground breaking face-off when Bugliosi "prosecuted" and Spence "defended" Lee Harvey Oswald in connection with the assassination of President John F. Kennedy. The trial, memorialized in a superb two-disc DVD set, On Trial: Lee Harvey Oswald, was before a sitting Texas federal district-court judge and a jury of Dallas citizens taken from the Dallas jury rolls. Although the trial was more than two-decades removed from the assassination, Bugliosi and Spence managed to get as witnesses many of the people who were at the assassination and its aftermath; none of the witnesses testifying in the trial were actors. The "trial" was in London, in a replica of a Texas federal courtroom, and both Bugliosi and Spence gave it their all—preparing as they would have for a real trial, and arguing their respective positions with the gusto for which each is justifiably famous. Ralph Adam Fine has taken the transcript of the two-disc DVD set and shown with his interleaved comments, as he has done with the O.J. Simpson, Martha Stewart, and Enron (Jeffrey Skilling and Ken Lay) trials, as well as a federal-court antitrust trial, how Bugliosi and Spence could have been better. The Oswald chapter, new for the sixth edition, will help all trial lawyers nail the winning techniques to be successful in the courtroom. The sixth edition also gives us Ralph Adam Fine's special insights into the strategies and trial techniques of the prosecution and defense in the murder trial of Michael Peterson, memorialized in the six-hour DVD set, Death on the Staircase. Peterson was charged with killing his wife. He claimed at trial that she accidentally fell down the stairs in their Durham, North Carolina, mansion. This chapter, too, is new for the sixth edition How-To-Win Trial Manual and it shows what works and what does not work and why. It will help lawyers avoid the common traps that sink even the best "plans well laid." The How-To-Win Trial Manual shows how to win by using your most powerful tool: The jury's belief that you, the lawyer, know the "truth" of the case. Ralph Adam Fine also shows how to ask questions on both direct-examination and cross-examination so the jury will know the answers before the witnesses (whether lay or expert) respond. Simply put, if you phrase your questions so that the jury answers them the way you want, before your witnesses answer and irrespective of what your adversary's witnesses may say on cross-examination, you will win! For a further explanation of Ralph Adam Fine's - and winning - techniques, as well as what other lawyers have said about The How To Win Trial Manual, visit his website www.win-your-trial.com Ralph Adam Fine shows you how to do all of this and more! You and your clients deserve no less!

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In Small Claims Court there's only one winner... Don't let your opponent rake you over the coals. It happened to me. Burned like toast! Now I'm fighting back the best way I know how ... by showing you how to fight and win in small claims court. If you're like most honest folks, the closest you've ever come to a courtroom battle is watching two people slug it out in front of television's Judge Judy. But chances are that you have already been wronged by some someone. Like it or not, you are going to have to defend your honor and reputation in front of a judge. Here's just a small sample of what you'll discover the minute you start flipping through Brisk Justice ... * The two keys to a successful outcome in any court case (and no, hiring an attorney is not one of them). page 7 * Simple steps you can take to make the judge's life easier (helping the judge understand your case can make a huge difference in your favor). * How to rip apart your opponent's case (all perfectly legal ... \$300 an hour attorneys do it every day). pages 58-60 * Five good reasons why you might want to settle out of court. (Hint: Even if you win the court battle, you could lose the war in other ways.) Read pages 96-99 to avoid making a big mistake! * The one thing you must never do in a court case (guaranteed ... if you miss this little detail, you'll go down in flames). The information in Brisk Justice is the super powerful ammunition you'll need to win in Small Claims Court. I believe in this book so much I proudly offer a money-back guarantee: You'll win your Small Claims Court case or this book is FREE. Just send me a message. I'll refund your money. Done and done. No questions asked. If you're being sued, the clock is already ticking. Get an answer to the court before the deadline or you lose. Here's more ... * Stupid little mistakes to avoid like the plague (make just one and you'll lose the case, hands down). * When and why you should bring your case to court even if the other party decides to settle at the last minute. Don't miss this little "insurance policy" on page 117. * Get all the lingo down pat - 19 legal terms you need to understand (they're not difficult

Atlantic Publishing is a small, independent publishing company based in Ocala, Florida. Founded over twenty years ago in the company president's garage, Atlantic Publishing has grown to become a renowned resource for non-fiction books. Today, over 450 titles are in print covering subjects such as small business, healthy living, management, finance, careers, and real estate. Atlantic Publishing prides itself on producing award winning, high-quality manuals that give readers up-to-date, pertinent information, real-world examples, and case studies with expert advice. Every book has resources, contact information, and web sites of the products or companies discussed.

Hiring a lawyer can be costly and unnecessary in certain circumstances as you deal with courts, claims and disputes. Lawyer Devlin Farmer has experience across North America in guiding clients to the most affordable, effective solutions, and he shares his advice in this book on how to represent your interests in the courts with the greatest chances of success.

How to prepare and present a winning civil court case Many disputes are too big for small claims court but too small to justify a lawyer's fee. Fortunately, if you're willing to learn the courtroom ropes, you can successfully handle your own case from start to finish. Represent Yourself in Court breaks the pretrial and trial process down into easy-to-understand steps. Armed with these clear and thorough instructions, you'll be well prepared to: draft and file court papers get help from an attorney or legal coach obtain and prepare your evidence, including social media postings handle depositions line up, prepare, and examine witnesses present an opening statement make and respond to objections pick a jury if necessary, and deal with the court clerk and judge Whether you're a plaintiff or a defendant, this book will help you handle a bankruptcy, divorce, landlord-tenant dispute, breach of contract case, small business dispute—or any other civil lawsuit. The 10th edition is completely updated to include the latest rules and court procedures.

George Mead's "How to Prepare and Present a Winning Civil Court Case" is a comprehensive guide for individuals and small business owners who want to handle their own legal matters. The book covers everything from drafting court papers to presenting evidence and handling depositions. It is a practical manual that provides step-by-step instructions for navigating the court system. The 10th edition is completely updated to include the latest rules and court procedures.

Trying Cases to Win: Evidence: Weapons for Winning will show you how to use the rules of evidence to win more evidentiary battles, and ultimately more cases. Trial advocacy experts, Herbert J. Stern and Professor Steven Salzborg have teamed up to supply you with powerful techniques and approaches to use the rules of evidence as both offensive and defensive weapons -- in criminal and civil cases. From their unsurpassed knowledge and experience, fascinating examples, detailed analysis of actual trial transcripts including the ongoing Microsoft case and inspiring prose, you will enhance your advocacy abilities from the moment you take on your next case.

Win Your Audit has been published and presented by the highly respected American Institute of Justice, who proudly publish legal help-books for individuals and small business owners. The book is written by veteran (40 years) tax lawyer John Ellsworth. It is the publisher's hope that you will find the book helpful and profit from it and that you will like it enough to tell others who are caught up in the IRS audit machine that there is help, there is a way safely through the traps. keywords: tax audit, tax lawyer, irs audit, audit help, irs lawyer, tax audit help, irs audit help, win tax audit, irs, income tax audit, tax law, tax law audits, irs law, taxation, taxation law

Someone owes you money. Your property has been damaged. Your landlord will not return your security deposit. You paid for a service that you did not receive. A manufacturer refuses to honor its warranty. You were paid with a "rubber" check. But the thought of a lawsuit and hiring an attorney is intimidating. If the damages you seek are under \$7500, small claims court, with its more relaxed rules and accessibility, may be your answer. People just like you win everyday in small claims court! Winning Big in Colorado Small Claims Court will give you the knowledge and confidence to file, prepare, and present your own case.

From renowned trial attorney and New York Times bestselling author Gerry Spence: a must own book for every lawyer and business professional seeking to make cutting-edge winning presentations--in court, at work, everywhere, any time. Gerry Spence is perhaps America's most renowned and successful trial lawyer, a man known for his deep convictions and his powerful courtroom presentations when he argues on behalf of ordinary people. Frequently pitted against teams of lawyers thrown against him by major corporate or government interests, he has never lost a criminal case and has not lost a civil jury trial since 1969. In Win Your Case, Spence shares a lifetime of experience teaching you how to win in any arena-the courtroom, the boardroom, the sales call, the salary review, the town council meeting-every venue where a case is to be made against adversaries who oppose the justice you seek. Relying on the successful courtroom methods he has developed over more than half a century, Spence shows both lawyers and laypersons how you can win your cases as he takes you step by step through the elements of a trial-from jury selection, the opening statement, the presentation of witnesses, their cross-examinations, and finally to the closing argument itself. Spence teaches you how to prepare yourselves for these wars. Then he leads you through the new, cutting-edge methods he uses in discovering the story in which you form the evidence into a compelling narrative, discover the point of view of the decision maker, anticipate and answer the counterarguments, and finally conclude the case with a winning final argument. To make a winning presentation, you are taught to prepare the power-person (the jury, the judge, the boss, the customer, the board) to hear your case. You are shown that your emotions, and theirs, are the source of your winning. You learn the power of your own fear, of honesty and caring and, yes, of love. You are instructed on how to role-play through the use of the psychodramatic technique, to both discover and tell the story of the case, and, at last, to pull it all together into the winning final argument. Whether you are presenting your case to a judge, a jury, a boss, a committee, or a customer, Win Your Case is an indispensable guide to success in every walk of life, in and out of the courtroom.

Sometimes in Life We Get Ourselves in Trouble, But That's Life. When You Get in trouble Now You have to Learn how to Solve the issue. This Book Tell You how To Try to Get Things to Go More in Your Favor in the Court Room. Being in Trouble Legally Can Feel Stressful but with the Help of this Manual this Can Help Give You a Better Understanding on what to Expect in the Court room. Learn How to Win Your Court Case Today !!!!

This easy to read book, gives you 101 tips starting from thinking about the divorce, through trial and ending with your post-divorce life. The book was written by a divorce lawyer that has seen countless divorce cases from mediation, to simple matters to knock down, drag out battles. As a result, the author has seen it all and condensed the most common advice he offers to his clients into 101 quick tips. These tips can save you thousands of dollars in legal fees. More

importantly, they can help you remain grounded during what could be one of most stressful times of your life. In addition to containing step-by-step instructions and all the forms one would need to collect most California and out-of-state judgments and support orders when assets or debtors are located in California, this book provides detailed information and instructions to collect from bank accounts, wages, business receipts and assets, real estate, and other places and ways. 48 illustrations.

Provides step-by-step instructions on how to locate a debtor, find out what they are worth, and claim the money.

BLACK ENTERPRISE is the ultimate source for wealth creation for African American professionals, entrepreneurs and corporate executives. Every month, BLACK ENTERPRISE delivers timely, useful information on careers, small business and personal finance.

" ... With this comprehensive guide, you will get a complete run-through of everything you need to know before you submit your case to court. The book includes a checklist of things you need to look for before filing a claim, information on how the courts work, and all of the legal jargon--defined--that will be thrown around during the process. You will learn how to state a claim in formal documents and whether your case has a chance of win[ning]. Different approaches to more than 15 different kinds of small claims cases are provided, along with the limitations on monetary compensation and methods for calculating your own limit. Different legal procedures for bringing legal action against individuals, couples, businesses, and corporations are also provided"--Cover, p. 4.

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