

Venture Capital And Private Equity A Casebook V 3

The definitive guide to private equity for investors and finance professionals Mastering Private Equity was written with a professional audience in mind and provides a valuable and unique reference for investors, finance professionals, students and business owners looking to engage with private equity firms or invest in private equity funds. From deal sourcing to exit, LBOs to responsible investing, operational value creation to risk management, the book systematically distils the essence of private equity into core concepts and explains in detail the dynamics of venture capital, growth equity and buyout transactions. With a foreword by Henry Kravis, Co-Chairman and Co-CEO of KKR, and special guest comments by senior PE professionals. This book combines insights from leading academics and practitioners and was carefully structured to offer: A clear and concise reference for the industry expert A step-by-step guide for students and casual observers of the industry A theoretical companion to the INSEAD case book Private Equity in Action: Case Studies from Developed and Emerging Markets Features guest comments by senior PE professionals from the firms listed below: Abraaj • Adams Street Partners • Apax Partners • Baring PE Asia • Bridgepoint • The Carlyle Group • Coller Capital • Debevoise & Plimpton LLP • FMO • Foundry Group • Freshfields Bruckhaus Deringer • General Atlantic • ILPA • Intermediate Capital Group • KKR Capstone • LPEQ • Maxeda • Navis Capital • Northleaf Capital • Oaktree Capital • Partners Group • Permira • Terra Firma

The distinctive nature of the European pe/vc environment is on display in Stefano Caselli's presentation of its complete conceptual framework, from the volatile (its financial side) to the stable (its legal organization). A Bocconi University professor, Caselli offers a European perspective on market fundamentals, the v.c. cycle, and valuation issues, supporting his observations with recent examples and case studies. Written for investors, his book achieves many "firsts," such as clarifying many aspects of EU and UK financial institutions. Complete with finding aids, keywords, exercises, and an extensive glossary, Private Equity and Venture Capital in Europe is written not just for Europeans, but for everybody who needs to know about this growing market. Only book that provides a comprehensive treatment of PE/VC in UK/Europe, ideal for European business schools teaching professionals or pre-professionals who will work in Europe Provides a complete analysis of the EU versus US in all areas of PE/VC Contains cases and theory, providing both in one package Filled with pedagogical support features

Unfairly reviled, and much misunderstood, private equity differs from all other asset classes in various important respects, not least the way in which its fund mechanisms operate, and the way in which its returns are recorded and analysed. Sadly, high level asset allocation decisions are frequently made on the basis of prejudice and misinformation, rather than a proper appreciation of the facts. Guy Fraser-Sampson draws upon more than twenty years of experience of the private equity industry to provide a practical guide to mastering the intricacies of this highly specialist asset class. Aimed equally at investors, professionals and business school students, it starts with such fundamental questions as 'what is private equity?' and progresses to detailed consideration of different types of private equity activity such as venture capital and buyout. Rapid and significant changes in the environment during the recent financial crisis have prompted the need for a new edition. Separate chapters have been added on growth and development capital, as well as secondary investing. Newly emergent issues are considered, such as lengthening holding periods and the possible threat of declining returns. Particular problems, such as the need to distinguish between private equity and hedge funds, are addressed. The glossary has also been expanded. In short, readers will find that this new edition takes their understanding of the asset class to new heights. Key points include: A glossary of private equity terms Venture capital Buyout Growth capital Development capital Secondary investing Understanding private equity returns Analysing funds and returns How to plan a fund investment programme Detailed discussion of industry performance figures

Other books present corporate finance approaches to the venture capital and private equity industry, but many key decisions require an understanding of the ways that law and economics work together. This revised and updated 2e offers broad perspectives and principles not found in other course books, enabling readers to deduce the economic implications of specific contract terms. This approach avoids the common pitfalls of implying that contractual terms apply equally to firms in any industry anywhere in the world. In the 2e, datasets from over 40 countries are used to analyze and consider limited partnership contracts, compensation agreements, and differences in the structure of limited partnership venture capital funds, corporate venture capital funds, and government venture capital funds. There is also an in-depth study of contracts between different types of venture capital funds and entrepreneurial firms, including security design, and detailed cash flow, control and veto rights. The implications of such contracts for value-added effort and for performance are examined with reference to data from an international perspective. With seven new or completely revised chapters covering a range of topics from Fund Size and Diseconomies of Scale to Fundraising and Regulation, this new edition will be essential for financial and legal students and researchers considering international venture capital and private equity. An analysis of the structure and governance features of venture capital contracts In-depth study of contracts between different types of venture capital funds and entrepreneurial firms Presents international datasets from over 40 countries around the world Additional references on a companion website Contains sample contracts, including limited partnership agreements, term sheets, shareholder agreements, and subscription agreements

Inside Private Equity explores the complexities of this asset class and introduces new methodologies that connect investment returns with wealth creation. By providing straightforward examples, it demystifies traditional measures like the IRR and challenges many of the common assumptions about this asset class. Readers take away a set of practical measures that empower them to better manage their portfolios.

Wohlstand in rohstoffarmen Ländern kann nur durch Innovation und deren Export erreicht und erhalten werden. Im deutschsprachigen Raum mangelt es nicht an klugen Köpfen und Innovationen, sondern an der Finanzierung der daraus entstehenden Unternehmen. Auch aufgrund verschärfter Kreditvergaberichtlinien kann dieses dringend benötigte Wachstum nicht mit herkömmlichen Bankdarlehen finanziert werden. Venture Capital und Private Equity (privates Beteiligungskapital) ist die Lösung! Um gegenüber anderen Ländern nicht an Wettbewerbsfähigkeit zu verlieren, herrscht hier ein enormer Aufholbedarf. Dieses Buch eignet sich aufgrund der übersichtlichen Darstellung und Behandlung der Grundlagen für 2 Personengruppen: 1) (Innovative) Unternehmer, die eine Eigenkapitalfinanzierung benötigen und sich einen Überblick über diese Materie verschaffen wollen. 2) (Privat-) Investoren, die ihr Anlageportfolio mit Substanzwerten optimieren wollen und dabei einen Überblick über die Anlagemöglichkeit Venture Capital und Private Equity erhalten möchten.

Wissenschaftliche Studie aus dem Jahr 2004 im Fachbereich BWL - Investition und Finanzierung, Note: keine,

Wirtschaftsuniversität Wien (VWL (Doktoratsprogramm)), Veranstaltung: Intent Conference 2004 in Napoli, Italy, Sprache: Deutsch, Abstract: The specific aim of this paper is to offer suggestions and guidance on improving the effectiveness between the private and public sector to boost risk capital investment in R&D activities, presenting a series of recommendations in the chapter "Challenges facing the European Risk Capital Industry", based on the latest report of policy makers in the EU (report of the European Commission) in 2003. The immediate background of the report was the dramatic change in the economic environment for private providers of risk capital, combined with rising concern for insufficient public risk capital measures in the European Union. This paper starts with the description of the important link between Risk Capital and R&D, followed by the analysis how private and public risk capital investments affect the business activity of SMEs and Entrepreneurs in Europe. After reviewing the important use of private risk capital instruments, the author summarizes major findings and explains which lessons have been learnt from the past to tackle the current risk capital funding gaps.

Entrepreneurs face a multitude of challenges when setting up and growing their business venture. This is even more so for entrepreneurs in emerging markets and developing countries. Access to finance is often the main challenge. The Venture Capital and Private Equity for Development Index gives access to the major funds financing business in Latin America, Asia, and Africa. This practical guide has an easy to use index with funds listed by key fund attributes such as regions, sectors and company size financed. It lists over 270 funds investing in developing countries. The Index is compiled by the Business in Development program of Dutch National Committee for International Cooperation and Sustainable Development (NCDO) in cooperation with the Adappt Foundation in The Netherlands.

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A comprehensive look at the private equity arena With private equity differing from other asset classes, it requires a whole new approach for those trained in more traditional investments such as stocks and bonds. But with the right guidance, you can gain a firm understanding of everything private equity has to offer. This reliable resource provides a comprehensive view of private equity by describing the current state of research and best practices in this arena. Issues addressed include the structure of private equity funds and fundraising, the financial and real returns of private equity, and the structure of private equity investments with investees, to name a few. Discusses the role of private equity in today's financial environment Provides international perspectives on private equity Details the regulation of private equity markets Filled with in-depth insights and expert advice, this book will provide you with a better understanding of private equity structures and put you in a better position to measure and analyze their performance.

Fully revised and updated to reflect changes in the private equity sector Building on and refining the content of previous editions, Introduction to Private Equity, Debt and Real Assets, Third Edition adopts the same logical, systematic, factual and long-term perspective on private markets (private equity, private debt and private real assets) combining academic rigour with extensive practical experience. The content has been fully revised to reflect developments and innovations in private markets, exploring new strategies, changes in structuring and the drive of new regulations. New sections have been added, covering fund raising and fund analysis, portfolio construction and risk measurement, as well as liquidity and start-up analysis. In addition, private debt and private real assets are given greater focus, with two new chapters analysing the current state of these evolving sectors. • Reflects the dramatic changes that have affected the private market industry, which is evolving rapidly, internationalizing and maturing fast • Provides a clear, synthetic and critical perspective of the industry from a professional who has worked at many levels within the industry • Approaches the private markets sector top-down, to provide a sense of its evolution and how the current situation has been built • Details the interrelations between investors, funds, fund managers and entrepreneurs This book provides a balanced perspective on the corporate governance challenges affecting the industry and draws perspectives on the evolution of the sector. This textbook will provide a comprehensive overview of the world of active investing. An introductory chapter will motivate the book and tell the story of the venture capital and private equity industries. The book follows the cycle of active investing. Raising funds, considering transactions, structuring and overseeing transactions, and exiting investments are considered in turn. The focus is not just on the U.S. market, but on the increasingly global nature of these activities. The book looks at active investors as businesses themselves and introduces the key features of these firms. How groups grapple with questions of scaling and internationalization and the disruptive impact of market cycles are among the topics considered. The book has two chapters looking at the impact of these funds: first, how the investments by these funds have performed, and then the broader consequences of these investments. The book also looks 'into the crystal ball' and projects the future of active investing.

"When the first edition came out in 2007, the landscape for private equity was about to be redrawn. The second edition comes in most handy to provide the post-crisis perspective on the new private equity scene. As would be expected, the industry is finding original ways to reinvent itself in a deleveraging world. It is maturing, developing new forms to ensure its sustainability. Let there be no doubt it is an industry that is here to stay!" —Dr Benoit Leleux, Stephan Schmidheiny Professor of Entrepreneurship & Finance, IMD, Switzerland "The author provides a thoroughly researched introduction to the different aspects and key dimensions of the private equity industry. The historical perspective adds a refreshing element of life in the matter. The volume keeps abreast of recent developments and offers a realistic assessment of the current trends affecting the industry. It should find its place on the bookshelf of practitioners and academics as a valuable reference work." —Cédric Spahr, Senior Market Advisor, Grimaldi & Partners "Private equity is an important investment category for long-term investors. As such, all efforts to clarify the concepts, techniques and issues associated with these investments should be saluted. Cyril Demaria's publication is particularly welcome from that point of view. The quality of the thinking and the clarity of expression make it a work of reference on the subject." —Professor Noël Amenc, Director, EDHEC-Risk Institute "An Introduction to Private Equity provides a holistic view of the private equity industry and is a good starting point for everyone interested in it. The author brings his academic and professional experience to bear. I can highly recommend it." —Bernhard Engeli, Managing Director, Cogent Partners "As an investor and practitioner of the private equity asset class the first thing one realizes is that this book is clearly written by a practitioner who knows the industry inside-out. It is well structured and addresses a number of misconceptions afflicting the private equity industry. It offers very valuable insights to both novices and intermediate-level industry participants. One of the best books I have read on the subject." —Markus Benzler, Executive Director, UBS Global Asset Management "Once a niche strategy,

private equity has claimed its position in institutional investors' portfolios. The author has mastered the difficult task of writing both a comprehensive and topical book on the subject. Despite the broad wealth of information, the author manages to present the content in an entertaining manner, which makes the book a pleasant read as well. The book will prove an invaluable source of knowledge for laypersons, and provide experienced practitioners with new insights."

—Marina Stoop, Alternative Investments Research, CREDIT SUISSE AG

In recent times, venture capital and private equity funds have become household names, but so far little has been written for the investors in such funds, the so-called limited partners. There is far more to the management of a portfolio of venture capital and private equity funds than usually perceived. Beyond the J Curve describes an innovative toolset for such limited partners to design and manage portfolios tailored to the dynamics of this market place, going far beyond the typical and often-simplistic recipe to 'go for top quartile funds'. Beyond the J Curve provides the answers to key questions, including: Why 'top-quartile' promises should be taken with a huge pinch of salt and what it takes to select superior fund managers? What do limited partners need to consider when designing and managing portfolios? How one can determine the funds' economic value to help addressing the questions of 'fair value' under IAS 39 and 'risk' under Basel II or Solvency II? Why is monitoring important, and how does a limited partner manage his portfolio? How the portfolio's returns can be improved through proper liquidity management and what to consider when over-committing? And, why uncertainty rather than risk is an issue and how a limited partner can address and benefit from the fast changing private equity environment? Beyond the J Curve takes the practitioner's view and offers private equity and venture capital professionals a comprehensive guide making high return targets more realistic and sustainable. This book is a must have for all parties involved in this market, as well as academic and students.

What Explains the Recent Tremendous Growth in Private Equity Funds? How Have These Funds Created so Much Value? Can We Expect This Kind of Growth in Other Countries and Other Types of Investments? The pool of U.S. private equity funds has grown from \$5 billion in 1980 to over \$175 billion in 1999. Private equity's recent growth has outstripped that of almost every class of financial product. Whether you are an entrepreneur seeking private equity finance, a private equity investor grappling with the industry's changes, or an investor interested in private equity as a potential investment, this book is required reading! It presents a collection of real world cases-supplemented by detailed industry notes-that explore the exciting and dynamic world of venture capital and buyout funds. The organization mirrors that of the venture capital/private equity process itself: * The first part explores the raising and structuring of private equity funds, as well as the perspective of investors. * The second part explores the selection, oversight, and adding value to firms-the 'heart' of the private equity cycle. * The third part describes how private equity groups reap attractive returns from successful investments. * The final section explores the emerging efforts to translate the private equity model into other settings, such as corporate venturing programs.

An essential guide to venture capital Studies have shown that venture capital backed entrepreneurial firms are on average significantly more successful than non-venture capital backed entrepreneurial firms in terms of innovativeness, profitability, and share price performance upon going public. Understanding the various aspects of venture capital is something anyone in any industry should be familiar with. This reliable resource provides a comprehensive view of venture capital by describing the current state of research and best practices in this arena. Issues addressed include sources of capital-such as angel investment, corporate funds, and government funds-financial contracts and monitoring, and the efficiency implications of VC investment, to name a few. Opens with a review of alternative forms of venture capital Highlights the structure of venture capital investments Examines the role venture capitalists play in adding value to their investee firms This informative guide will help you discover the true potential of venture capital.

"Whether you are an entrepreneur seeking private equity finance, a private equity investor grappling with the industry's changes, or an investor interested in private equity as a potential investment, this book presents a collection of real world cases - supplemented by detailed industry notes - that explore the world of venture capital and buyout funds."--BOOK JACKET. "The organization mirrors that of the venture capital/private equity process itself: the first part explores the raising and structuring of private equity funds, as well as the perspective of investors; the second part explores the selection, oversight, and adding value to firms - the heart of the private equity cycle; the third part describes how private equity groups reap attractive returns from successful investments; the final section explores the emerging efforts to translate the private equity model into other settings, such as corporate venturing programs."--BOOK JACKET.

This book focuses on the applicability of Shari'ah-based structures and Islamic venture capital to the private equity industry. It includes case studies and examples of business financial appraisals to give an in-depth view of the application and operatio

Venture capital (VC) refers to investments provided to early-stage, innovative, and high growth start-up companies. A common characteristic of all venture capital investments is that investee companies do not have cash flows to pay interest on debt or dividends on equity. Rather, investments are made with a view towards capital gain on exit. The most sought after exit routes are an initial public offering (IPO), where a company lists on a stock exchange for the first time, and an acquisition exit (trade sale), where the company is sold in entirety to another company. However, VCs often exit their investments by secondary sales, wherein the entrepreneur retains his or her share but the VC sells to another company or investor buybacks, where the entrepreneur repurchases the VC's interest and write-offs (liquidations). The Oxford Handbook of Venture Capital provides a comprehensive picture of all the issues dealing with the structure, governance, and performance of venture capital from a global perspective. The handbook comprises contributions from 55 authors currently based in 12 different countries.

The term private equity typically includes investments in venture capital or growth investment, as well as late stage, mezzanine, turnaround (distressed), and buyout investments. It typically refers to the asset class of equity securities in

companies that are not publicly traded on a stock exchange. However, private equity funds do in fact make investments in publicly held companies, and some private equity funds are even publicly listed. Chapters in this book cover both private and public company investments, as well as private and publicly listed private equity funds. This Handbook provides a comprehensive picture of the issues surrounding the structure, governance, and performance of private equity. It comprises contributions from 41 authors based in 14 different countries. The book is organized into seven parts, the first of which covers the topics pertaining to the structure of private equity funds. Part II deals with the performance and governance of leveraged buyouts. Part III analyzes club deals in private equity, otherwise referred to as syndicated investments with multiple investors per investees. Part IV provides analyses of the real effects of private equity. Part V considers the financial effects of private equity. Part VI provides analyses of listed private equity. Finally, Part VII provides international perspectives on private equity.

During the past few decades, private equity (PE) has attracted considerable attention from investors, practitioners, and academicians. In fact, a substantial literature on PE has emerged. PE offers benefits for institutional and private wealth management clients including diversification and enhancement of risk-adjusted returns. However, the lack of transparency, regulatory restrictions, and liquidity concerns that exist for some PE options limit their attractiveness for some investors. *Private Equity: Opportunities and Risks* offers a synthesis of the theoretical and empirical literature on PE in both emerging and developed markets. The book examines PE and provides important insights about topics such as major types of PE (venture capital, leveraged, buyouts, mezzanine capital, and distressed debt investments), how PE works, performance and measurement, uses and structure, and trends. Readers can gain an in-depth understanding about PE from academics and practitioners from around the world. *Private Equity: Opportunities and Risks* provides a fresh look at the intriguing yet complex subject of PE. A group of renowned experts take readers through the core topics and issues of PE, and also examine the latest trends and cutting-edge developments in the field. Additionally, discussion of research on PE permeates the book. The coverage extends from discussing basic concepts and their application to increasingly complex and real-world situations. Thus, this volume spans the gamut from theoretical to practical, while offering a useful balance of detailed and user-friendly coverage. This fresh and intriguing examination of PE is essential reading for anyone hoping to gain a better understanding of PE, from seasoned professionals to those aspiring to enter the demanding world of finance.

The Zurich Century Guide of Private and Corporate Venture Capital The ABC of Venture Capital plus 2000 Venture Capitalist Venture capital & Alternative investment * Private equity firms * Venture capital firms * Private equity and venture capital investors (category) * Financial sponsor * Private equity firm * Private equity fund * Private equity secondary market * Mezzanine capital * Private investment in public equity * Taxation of Private Equity and Hedge Funds * Investment banking * Mergers and acquisitions Buyout / Venture / Growth / Mezzanine / Secondaries / Equity co-investment Seed money / Startup company / Angel capital / Angel investor / Venture capital financing / Pre-money valuation / Post-money valuation / Venture round

The Telecommunications Industry eBook Directory of Venture Capital and Private Equity Firms is drawn from our database of more than 2,400 venture capital and private equity firms. We chose US and Canadian venture capital/PE firms that invest in the telecommunications industry. Each entry in our directory of Venture Capital and Private Equity Firms include the following information: * Key Contacts with email addresses (if available) * Company name, street address, telephone/fax, email, WWW, if available * Description from the company's web site or other publically available sources The Wall Street Journal has noted that venture capital-backed firms add new jobs at a rate of 25% per year. Find jobs in these rapidly growing companies by contacting their venture capital investors. If you are interested in the smaller, more entrepreneurial situation, here's your chance to work for the next Google or Apple! According to Robert Litan of the Kauffman Foundation, which specializes in promoting innovation in America: 'Between 1980 and 2005, virtually all net new jobs created in the U.S. were created by firms that were 5 years old or less.' Quoted by Thomas Friedman, NY Times 4/3/2010. Use our Venture/PE Search System(tm) to reach new venture-backed companies that have the positions you seek. Contact 2,400+ US firms and 5,800+ key contacts. 90% of the venture cap/PE records contain email addresses. Job hunters need to do many things to get a job - - call all their friends and relatives, answer ads, and send out hundreds, even thousands of letters and resumes in a targeted direct email, direct fax or direct snail mail campaign. Our online databases and directories are designed to help you in that last task - to get your personal cover letter and resume to the venture capital/private equity firms that specialize in your field. Custom Databanks, Inc. has been publishing databases for use on personal computers since 1987. We were the first company to offer recruiter data ready for use on PC diskettes. Our Executive Search System(tm), available since 1987, contains the names and addresses of more than 15,500 top US and Canadian search firms. In addition, we publish the Venture Search System(tm) with data on 2,400+ top US and Canadian venture, private equity and investment firms. We update our databases on a continuing basis, surveying the companies by telephone and by using publicly available sources. Our data are widely used by job hunters and career professionals. In addition to many internet sites and resume writers, many of the major professional outplacement companies (Career Partners, Drake Beam, Right Associates, Lee Hecht Harrison, Goodrich & Sherwood, . . .) and University career offices (Harvard, Stamford, Columbia, . . .) use Custom Databanks' data through CareerSearch.net or our own online database. You can explore our databases at no charge at <http://customdatabanks.com/ss/explore/> Custom Databanks' data are available for download by the record on the internet at <http://customdatabanks.com/ss/> and through resume writers, career coaches, outplacement companies, college career center, and data suppliers. The databases are updated on a continuous basis, the web sites are updated weekly, and the directories updated semi-annually. The information Custom Databanks, Inc. provides is the most up-to-date and accurate available anywhere.

Developed for preparers of financial statements, independent auditors, and valuation specialists, this guide provides nonauthoritative guidance and illustrations regarding the accounting for and valuation of portfolio company investments held by investment companies within the scope of FASB ASC 946, Financial Services —Investment Companies, (including private equity funds, venture capital funds, hedge funds, and business development companies). It features 16 case studies that can be used to reason through real situations faced by investment fund managers, valuation specialists and auditors, this guide addresses many accounting and valuation issues that have emerged over time to assist investment companies in addressing the challenges in estimating fair value of these investments, such as: Unit of account Transaction costs Calibration The impact of control and marketability Backtesting

Reviewed as "a better value than Pratt's" by CHOICE, and "a worthy competitor to Galante's" by The Journal of Business & Finance Librarianship, The Directory of Venture Capital & Private Equity Firms is the most comprehensive, up-to-date resource for VC firms on the marketplace today, with contact and investment information on 2,300 VC Firms, over 10,000 Managing Partners and over 11,500 VC Investments. Features include: extensively updated with many new entries and thousands of updates and enhancements; current contact data, including address, phone & fax numbers, email addresses and web sites for both primary and branch locations; added information on Mission Statement, Industry Group Preferences, Geographic Preferences, Average and Minimum Investments and Investment Criteria; details that are available nowhere else, including the Firm's Portfolio Companies and extensive information on each of the firm's Managing Partners, such as Education, Professional Background and Directorships held, along with the Partner's email address; and five indexes: Geographic Index, Executive Name Index, Portfolio Company Index, Industry Preference Index and College & University Index. With its comprehensive, worldwide coverage and detailed, extensive information on each firm, The Directory of Venture Capital & Private Equity Firms is an important addition to any finance collection.

Ten Leading private investors share their secrets to maximum profitability In The Masters of Private Equity and Venture Capital, the pioneers of the industry share the investing and management wisdom they have gained by investing in and transforming their portfolio companies. Based on original interviews conducted by the authors, this book is filled with colorful stories on the subjects that most matter to the high-level investor, such as selecting and working with management, pioneering new markets, adding value through operational improvements, applying private equity principles to non-profits, and much more.

Introduction to Private Equity is a critical yet grounded guide to the private equity industry. Far more than just another introductory guide, the book blends academic rigour with practical experience to provide a critical perspective of the industry from a professional who has worked at many levels within the industry, including insurance, funds of funds, funds and portfolio companies. The book looks at private equity from the point of view of the individual or the business. How is a private business valued? How is the acquisition transaction processed? What are the due diligence issues that should be considered before moving ahead? A valuable insight to a rather opaque market. Introduction to Private Equity covers the private equity industry as a whole, highlighting its historical development in order to put its recent development into perspective. The book covers its organization, governance and function, then details the various segments within the industry, including LBO, Venture Capital, Mezzanine Financing, Growth Capital and beyond. Finally, it offers a framework to anticipate and understand its future developments. It provides a balanced perspective on the current corporate governance challenges which are affecting the industry and draws perspective to understand the evolution of the sector, following one of its major crises.

Building on the success of the author's previous book Beyond the J Curve: Managing a Portfolio of Venture Capital and Private Equity Funds, this work covers new and additional material and offers advanced guidance on the practical questions faced by institutions when setting up and managing a successful private equity investment programme. Written from the practitioner's viewpoint, the book offers private equity and venture capital professionals an advanced guide that will make high return targets more realistic and sustainable. Factors that can sometimes cause institutions to shy away from venture capital are the industry's opaque track record, unclear valuations and risks, perceived lack of transparency as well as the significant entry barriers to overcome before tangible results show. These issues are all addressed in details with practical solutions to the problems. Among other topics J-Curve Exposure includes discussions of: Experiences with the adoption of the International Private Equity and Venture Capital Valuation Guidelines to address fair value under IFRS. Approaches for splitting and prioritizing distributions from private equity funds. Techniques for track record analysis and other tools to help limited partners in their due diligence. Approaches to dealing with uncertainty, the relevance of real options, and co-investments and side funds as advanced portfolio management techniques. Questions related to limited partner decision making fallacies and how to manage portfolios of VC funds. Securitization backed by portfolios of investments in private equity funds. Real life case studies illustrate the issues relevant for the practitioner.

Seminar paper from the year 2005 in the subject Business economics - Banking, Stock Exchanges, Insurance, Accounting, grade: 1,0, Technical University of Darmstadt (Department of Banking and Finance), course: Venture Capital and Private Equity, 53 entries in the bibliography, language: English, abstract: In the last decades venture capital has emerged as the major source of financing for young and innovative firms, replacing more and more bank credits, but also creating a new market niche for start-ups with a high risk of failure that may create substantial returns. With success stories of companies like Apple Computer, Intel, Federal Express, Microsoft, Sun Mircosystem, Compaq or SAP, this form of funding is meanwhile widely accepted. In the late 1970s the venture capital industry increased dramatically in the United States. In contrast, the venture capital sector in continental Europe used to be a very small market up to 1990. Figure 1 in the appendix shows the development of funds committed to independent US and European venture capital funds.¹ Today the venture fund market in Germany has reached a managed fund size of US\$ 43 billion, an increase of 13.2 percent in regard to the previous year.² Therefore venture capital plays a crucial role in respect to innovation of an economy and has significant positive effects on society and a country's economy. According to Sahlmann (1990) the term "venture capital" is defined as a "professional managed pool of capital that is invested in equity linked securities of private ventures at various stages in their development". Gompers and Lerner (2001a) limit the definition to investments in privately held, high growth companies. Originally, the intent of venture capital is to finance young innovative companies. The term private equity describes the investment of equity in companies that are already established, e.g. companies in later stages of their life cycle. Today the two terms are often used as synonyms. In this paper we keep focusing on companies in early stages of life and thus use the term venture capital only. It should be mentioned that the focus of venture capital firms can be

quite different. First venture capitalists can concentrate on different stages of companies (seed, start-up, first, second, third, fourth stage, bridge stage and liquidity stage financing) and second, venture capitalist can finance different industries or focus on a special group. The specialization has the advantage to gather deepened technological knowledge about an industry that can be used within the "venture cycle". The innovative high-tech sectors, such as biotech or nanotech, would be good examples.

Studienarbeit aus dem Jahr 2012 im Fachbereich BWL - Investition und Finanzierung, Note: 3,0, FOM Hochschule für Oekonomie & Management gemeinnützige GmbH, Düsseldorf früher Fachhochschule, Sprache: Deutsch, Abstract: Die Seminararbeit behandelt die Grundlagen von Private Equity und Venture Capital und skizziert, welche Finanzierungsmöglichkeit für welche Unternehmensstadien sinnvoll ist. Unternehmen sind bemüht, finanziell eigenständig zu sein. Die Abhängigkeit von Hausbanken hat sich in Krisenzeiten als negativ dargestellt, da Banken im Zweifel keine neuen Kredite vergeben. Das bedeutet für Unternehmen, dass sie vom Fremdkapital zur Finanzierung von Ausgaben abgeschnitten sind beziehungsweise Fremdkapital nur zu hohen Konditionen aufnehmen können. Als Alternative existieren verschiedene Anlageinstrumente, welche oft an feste Zinsaufwendungen geknüpft sind. Eine andere Möglichkeit stellen Private Equity und Venture Capital dar. Unternehmen, welche nicht an einer Börse gelistet sind, ist der Weg zu alternativen Anlageinstrumenten wie Anleihen verschlossen. Mit Private Equity und Venture Capital bietet sich ihnen die Möglichkeit, Firmenanteile gegen Kapital zu tauschen. Erste Formen von Private Equity finden sich im 19. Jahrhundert in den USA. Als wegweisend ist die Gründung und Etablierung der NASDAQ als Börse für junge Wachstumsunternehmen zu nennen, da sie die Möglichkeit für Private Equity-Kapitalgeber bot, die erworbenen Unternehmensanteile schneller börslich zu verkaufen. Außerhalb der USA gestaltet sich die Entwicklung von Private Equity und Venture Capital schwierig. In Deutschland wurden im Jahr 2011 39 Milliarden Euro von mehr als 200 Private Equity-Gesellschaften verwaltet.¹ In Zukunft sprechen Themen wie Basel III, Nachfolgeproblematiken und die Globalisierung für Private Equity, was ich im weiteren Verlauf belegen möchte.

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